



Me and My Team At-A-Glance

ME	TEAM	LOW	NEEDS	ME	TEAM	HIGH	NEEDS
		LOW A DOMINANCE	<ul style="list-style-type: none"> • Encouragement • Reassurance • Harmony • Team recognition • Freedom from risk 			HIGH A DOMINANCE	<ul style="list-style-type: none"> • Independence • Control • Autonomy • Influence • To be challenged • To win
		LOW B EXTRAVERSION	<ul style="list-style-type: none"> • Time for introspection • Data/facts • Private time • Private recognition 			HIGH B EXTRAVERSION	<ul style="list-style-type: none"> • Social interaction • Ability to persuade • Public recognition • Opportunities to talk things through
		LOW C PATIENCE	<ul style="list-style-type: none"> • Variety/change • Freedom from repetition • Result-oriented activity • Quick response 			HIGH C PATIENCE	<ul style="list-style-type: none"> • Stable work environment • Familiar surroundings and people • Process • Time
		LOW D FORMALITY	<ul style="list-style-type: none"> • Freedom from rigid structure or tight controls • Informal activities and work environment • Ability to delegate • Flexibility 			HIGH D FORMALITY	<ul style="list-style-type: none"> • Needs rules • Certainty • Clear expectations • Expertise, specific knowledge of job • Freedom from risk