



Pattern Analysis Worksheet

Prepared for: _____

Date: _____

DRIVES		NEEDS	MOTIVATORS	ADDITIONAL POINTS YOU WANT TO CONVEY
Highest				
Next Highest (if applicable)				
Next Highest (if applicable)				
		PREFERRED ENVIRONMENT	AVOID	ADDITIONAL POINTS YOU WANT TO CONVEY
Lowest				
Next Lowest (if applicable)				
Next Lowest (if applicable)				

A : B Relationship (Style of Work)	C Drive (Pace & Pressure of Work)	A : D Relationship (Risk at Work)	B : D Relationship (View of Trust)